



Renewing Customer Networks

*In the rapidly changing world of telecommunications,
Phoenix Telecom Solutions enables networks to renew and thrive.*



Renewing Customer Networks

Live long and prosper

Quality, Customer Service and Expansive Inventory

Phoenix Telecom Solutions is your global source for network renewal. We support the growing, unique demands of Service Providers, OEMs and large enterprise organizations with legacy and next-generation networks. Phoenix understands the requirement for alternative sources of telecommunications equipment and professional services. Our solutions enable you to reduce capital expenditures and operating expenses, while still providing exceptional networks that last. We are confident that our solutions offer superior value.

Network Renewal

Extending the life of telecommunications networks through renewal is a Phoenix core competency. It entails maintaining large inventories of tested and warranted spares, expedited repair and exchange, shipping and support of both new and legacy equipment. Our services include installation, repair, decommissioning, redeployment and removals of wireline and wireless infrastructures. Our professionally trained engineers and technicians perform field services on a global basis for both Service Providers and OEMs. That's what makes Phoenix a trusted partner in telecom network renewal.

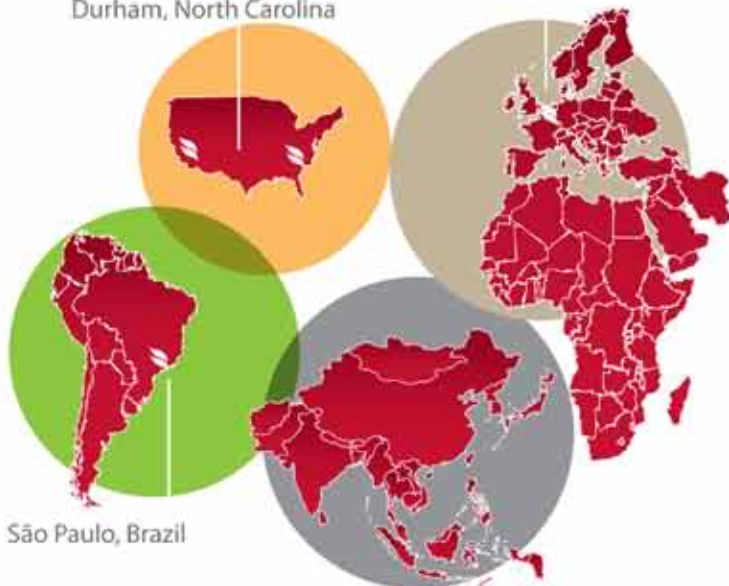
Global Presence

AMERICAS

Irvine, California
Durham, North Carolina

EMEA / APAC

Eindhoven, The Netherlands



São Paulo, Brazil



Certified refurbished equipment

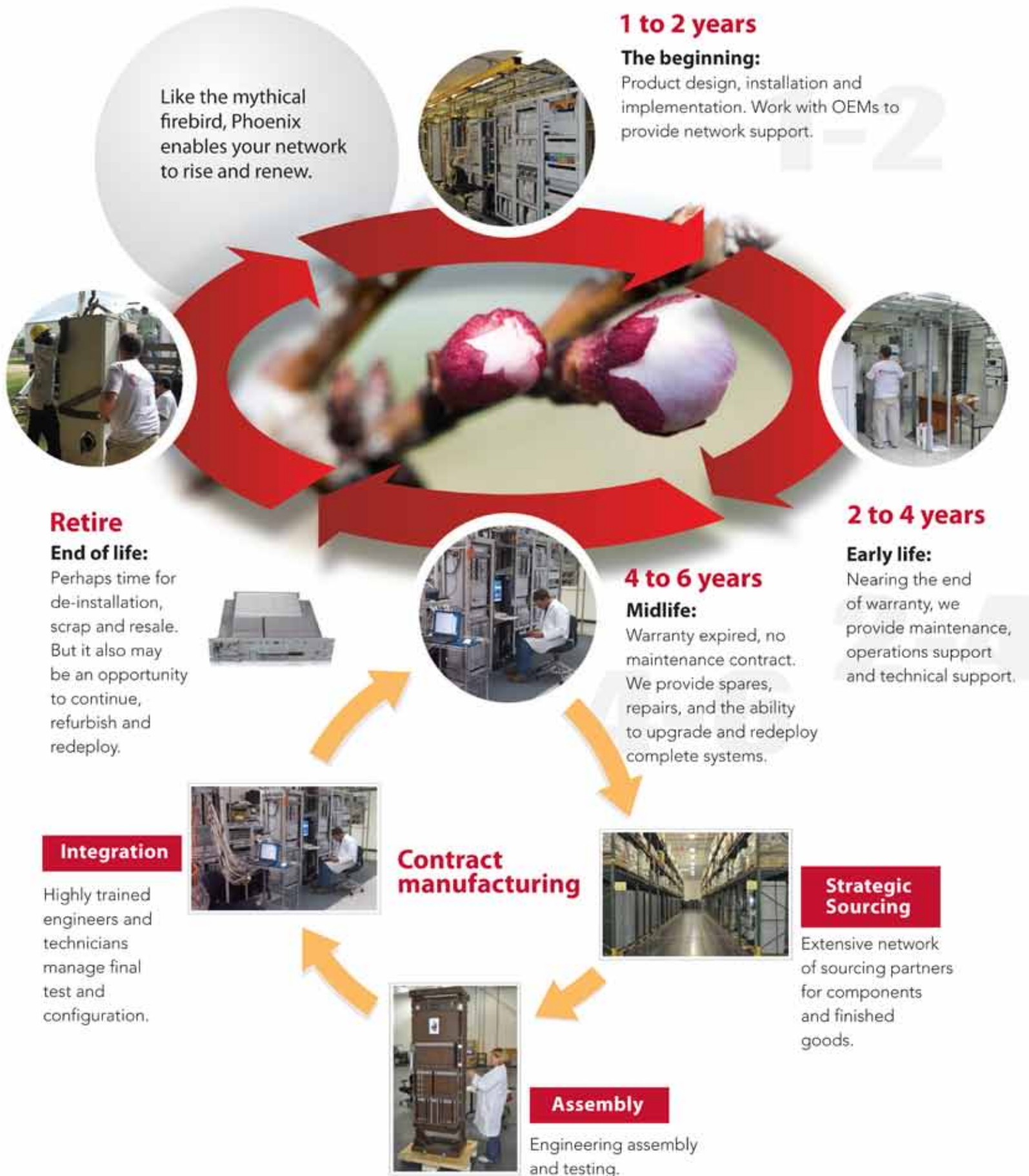


Remanufacturing and recertification

"We had a great experience doing business with Phoenix Telecom during the last year, so I look forward to continue working with you."

—Global Wireless Carrier

Network life-cycle renewal





*Phoenix renews customer networks with certified systems,
spare parts, repair, maintenance, contract manufacturing and
remanufacturing operations.*

"Thank you for another amazing month of generating better than expected results with our Asset Recovery Program. Phoenix is doing a great job!"

- Global OEM

A complete range of **Cost Saving Solutions** for Service Providers and OEMs

Service Providers

Phoenix provides a large and valuable selection of cost saving equipment and service solutions to sustain, renew and grow global service provider networks.

- *Phoenix-Certified Reuse Equipment*
- *OEM New Equipment*
- *Repair and Exchange Services*
- *Removal and Redeployments*
- *Environmental Recovery Services*
- *Creative Asset Remarketing and Consignment Programs*

At the foundation of our network life cycle management offering is our Phoenix- Certified Reuse Equipment which provides global service providers with significant cost savings, access to hard to find legacy equipment and reduced lead times. All Phoenix certified reuse equipment is rigorously tested, inspected and packaged to guarantee the highest standard of quality. All equipment is backed by our industry leading warranty providing our customers with the assurance and security needed when utilizing reuse equipment.

To further support network lifecycle management, Phoenix provides aftermarket repair and exchange solutions delivering significant savings, reduced lead times and the ability to have legacy OEM equipment renewed and placed back into revenue generating service.

In addition to our Phoenix certified reuse offering, Phoenix has developed relationships with industry leading OEMs to provide next generation solutions to our valued customer base. As an authorized new product distributor for strategic OEMs, Phoenix offers our customers complete Engineering, Furnishing and Installation solutions. All new equipment is warranted by the original OEM.

OEMs

Phoenix provides global OEMs with a trusted and reliable partner for strategic sourcing of legacy equipment, system level engineering and international technical services to support their customer's network life cycle management.

- *Strategic Equipment Sourcing*
- *Specialty Contract Manufacturing*
- *Equipment Remanufacturing/Recertification*
- *Multi-Vendor Product Support*
- *Repair and Exchange Services*
- *Technical Field Services*
- *Global Spare Parts Management*
- *Environmental Recovery Services*

Phoenix has the management talent and technical resources required to manage strategic sourcing of multi-vendor legacy and new equipment, large and complex contract manufacturing, remanufacturing and field services programs.

Phoenix's industry experience, financial resources, quality systems, information management systems, technical accreditations and professionalism enable us to provide our OEM customers with comprehensive network life-cycle management and managed services support for both wireline and wireless networks.

Our combined agility and flexibility allows us to move quickly to provide creative cost saving manufacturing options and service solutions with the comfort of working with a well respected industry leading organization.



Phoenix enables networks to renew and thrive



We're proud of our reputation for innovative solutions and uncompromising customer service. Hundreds of companies, both large and small, have chosen us for their crucial equipment and technical services needs.



Phoenix Telecom Solutions is a company rich in diversity. We are an equal-opportunity employer and are certified with WBENC. We understand that diversity drives progress and new ideas. It's a primary reason we're a global leader in Telecom Solutions. We hope you'll be next to join us. Contact Phoenix, and we'll show you how your network can live long and prosper.

Our environmentally friendly programs reduce obsolescence and extend the life of existing networks, making Phoenix and its customers, environmentally responsible.



Renewing Customer Networks

Phoenix Telecom Solutions, Inc.
Market Place Center
3200 El Camino Real, Suite 200
Irvine, CA 92602
USA
Toll Free: 888.277.5242
Local: 714.564.9044
Fax: 714.564.9250

General Inquires
Information@phoenix-ts.com

Phoenix Telecom, LLC
(DBA Phoenix Telecom Solutions)
Manufacturing and Distribution Center
4400 Emperor Blvd.
Durham, North Carolina 27703
USA
Local: 919.941.2959
Fax: 919.474.3083

General Inquires
Information@phoenix-ts.com

Phoenix Telecom Solutions B.V
Logistics Centre
Leemkuil 5
5626 EA, Eindhoven
The Netherlands
Local: +31648231130
Fax: +31402427204

Sales Inquires:
emea.sales@phoenix-ts.com

Phoenix do Brasil
Rua Conselheiro Brotero, 218
São Paulo, SP CEP: 01154-000
Brazil
Local: +55.11.3661.5761
Fax: +55.11.3661.5761

General Inquires:
mjtelles@phoenix-ts.com