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PHOENIX TELECOM SOLUTIONS ADDS ALCATEL-LUCENT TO PORTFOLIO OF STRATEGIC RELATIONSHIPS

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IRVINE, CALIFORNIA

Phoenix Telecom Solutions an Irvine, California based reseller of telecommunications hardware and services has entered into an agreement with Alcatel-Lucent to resell their Optical Networking, Enterprise and VOIP suite of products and services. Phoenix will be offering these new solutions to customers throughout the United States as an Alcatel-Lucent Certified Value Added Reseller and will be focusing on the enterprise, education and healthcare markets. Craig Brechner, Vice President of Sales and Marketing, stated "this agreement is pivotal to our strategic plan of renewing customer networks by offering the most innovative and reliable products in the world. Alcatel-Lucent is a global leader and we are pleased to formalize our relationship with this agreement and look forward to bringing these leading solutions to our broad customer base".

About Phoenix Telecom Solutions

Phoenix Telecom Solutions, Inc. was founded to meet the increasing unique demands of service providers and other organizations with complex legacy and next generation telecommunications networks. Phoenix provides customers and partners with complete telecommunications solutions including hardware, field services and maintenance support allowing them to stay focused on their core business. As a strategic solutions provider of equipment and services, Phoenix's portfolio of equipment includes wireline and wireless infrastructure, microwave backhaul, data networking, and broadband VOIP connectivity. The company operates offices in California and Georgia and is a privately owned minority woman organization. For more information, visit Phoenix Telecom Solutions on the internet: <http://www.phoenix-ts.com>

About Alcatel-Lucent

Alcatel-Lucent (Euronext Paris and NYSE: ALU) provides solutions that enable service providers, enterprises and governments worldwide, to deliver voice, data and video communication services to end-users. As a leader in fixed, mobile and converged broadband networking, IP technologies, applications, and services, Alcatel-Lucent offers the end-to-end solutions that enable compelling communications services for people at home, at work and on the move. With operations in more than 130 countries, Alcatel-Lucent is a local partner with global reach. The company has the most experienced global services team in the industry, and one of the largest research, technology and innovation organizations in the telecommunications industry. Alcatel-Lucent achieved adjusted proforma revenues of Euro 18.3 billion in 2006 and is incorporated in France, with executive offices located in Paris. [All figures exclude impact of activities transferred to Thales]. For more information, visit Alcatel-Lucent on the Internet: <http://www.alcatel-lucent.com>